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# COUNSELLING PSYCHOLOGY IN INDIA: A CRITICAL REVIEW

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## Abstract

This paper discusses the distinctive nature of the specialism of counselling psychologyand outlines the development of the discipline in India in the context of internationaldevelopments and its recognition as a professional branch of applied psychology. Today, counselling psychologists are employed in varied clinical and non-clinicalsettings including health and mental health services (statutory, private and voluntarysector) along with education, forensic, justice, industry and private practices. Counselling psychologist is the primary professional identity of many practicing psychologists in India. Focuson facilitating personal and interpersonal functioning across the life span and itsemphasis on the therapeutic process, the specialism continues to bridge the disciplinesof psychology, counselling and psychotherapy. In this paper, some of the challengesstill faced by counselling psychology are explored as it navigates its way through thechanging landscape of further development and evolution.

**Keywords**: counselling psychologists; evidence-based practice; professional identity;mental health; scope of practice; psychological therapy

### **INTRODUCTION**

Counselling needs in the Indian context emerge against the background oftremendous social change.Counsellingservices are poorly defined and presently anyone at all with little or notraining can offer these services. At the present counselling services are largely based onWestern approaches to psychology. These approaches have been widely criticized as not being relevant to the Indian cultural context. Counselling today was embedded withina complex support system of social relationships. The ancientguru-shishya(teacher-disciple)parampara(tradition) epitomises this relationship withinwhich the guru (or elder) carried the responsibility of "forming" and "shaping"the lives of students. Over the centuries the central position of this venerableinstitution has gradually been eroded and lost. Today, elder and youngperson, parent and child, teacher and student are equally at a loss whenfaced with the bewildering changes that have swept across this ancient land.

A review of the development and current status of counselling psychologyin India must be located within a discourse about the wider philosophicissues that undergird psychology as a discipline. Contributions of Western psychology, with its scientificorientation, and traditional Indian psychology, with its intuitive and experience-based approach.

Psychology until the latter part of the 19th century was subsumed under thefar-reaching branches of philosophy, and psychologists lived in the borderlandbetween metaphysics and science. Psychology found its independencefrom philosophy when Wilhelm Wundt through his psychological laboratoryin Leipzig was able to demonstrate that human behaviour could indeed bethe subject matter of empiricism. Psychology committed itself in a veryfundamental manner to the position that assertions that have no empiricalconsequences, are not characterised by regularity of cause and effect, and are not verifiable or objectively replicable, in effect, fall outside itspurview. Psychology actively sought to distinguish itself from theologyand metaphysics by adopting the inductive process of scientific reasoningbased on the objective verification of facts through experimentation andunbiased observation. Psychology thereby separated itself from its earlierpreoccupation with the "soul" and committed itself instead to the study of "behaviour".

Western, academic psychology or "mainstream" psychology was introduced India about 75 years ago. While this is indicative of a substantial growth in quantitative terms, the usefulness of psychology to the Indian context has not been clearly evident and the discipline has not advanced in India as it has in the Westernworld.



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One of the reasons cited for this apparent lassitude and lack ofrelevance is that the practice of modern psychology in India has tied to the apron strings of the West. Research has by and large been replicativeand practice quite often seems disconnected from felt needs. In one of his reviews the late Durganand Sinha, a well-known Indian psychologist, pointed out that very little originality has been displayed and that Indianresearch has added hardly anything to the body of psychological knowledge(Sinha, 1993). While this situation has changed to some extent over therecent past, psychology in India has still not found its Indian roots and atbest has remained a poor copy of Western psychology, showing littlerelevance to the social realities that prevail in the country.

#### **TRADITIONAL INDIAN PSYCHOLOGY**

In ancient Indian texts that pertain to the mind, behaviour, emotions, perception, cognitions, personality, traits, and a host of such psychological constructs. Psychology is not newto Indian thought, and ancient Indian writings both in the Vedic and Buddhistliterature are replete with sophisticated psychological concepts and systemsthat provide clear evidence for the existence of traditionalIndianpsychologyorMano(mind)Vidya(knowledge). A number of these psychological conceptsand intervention techniques bear a startling resemblance to ideas put forthby modern Western psychology and yet predate these efforts. Taking a life-span approach, this ancient description provides guidelines for the discharging of specific dutiesand occupational roles as one progresses through the stages of life. Theproduction of wealth and the pursuit of personal prosperity are describedas a life duty. The crucial point to be noted is that these activities are described as belonging to a certain stage in the course of the individual's growth and development. The preoccupation with personal gain andpersonal pleasures is expected to wane after its purpose is served. Living lifeto the full is described as having other targets and objectives. The individualis expected to pass through and grow beyond material and physical desiresand move toward the realisation of other, higher, spiritual aspects of the self(Arulmani& Nag-Arulmani, 2004). The Trigunatheory described in 600 BC could well be described as a three-factor description of personality types, according to which the human personality comprises threegunasor qualities—sattwa,rajas, andtamas. This formed the basis for guidingyoung people toward occupational roles for which they were suited, echoingwhat we would call career counselling today (Arulmani& Nag-Arulmani,2004). The Bhagavad Gita which was written around 200 BCis central to the Hindu scriptures. This writing is a description of interactionbetween a confused and anxious military leader, Arjuna, and his spiritualmentor, Lord Krishna, and provides perhaps one of the earliest illustrations of the effect of cognitions on emotions and behaviour and subsequently describes how counselling could reorient a person to deal effectively withlife tasks(Kuppuswamy, 1985). Psychosomatics forms asignificant portion of the Ayurvedic (Indian traditional medicine) approachto healing with detailed descriptions of how emotions are linked to bothphysical illnesses and psychological disturbances (Ajaya, 1983). This glimpse into India's ancient past makes it abundantly clearthat a vibrant psychological tradition had developed in parallel withWestern efforts within the same field. The task before us now is to brieflyexamine the philosophic underpinnings upon which traditional Indianpsychology rests.

Western psychology has taken the empirical and objective approach andworked strenuously at moving away from theology, metaphysics, and subjectiveexperience. In contrast, traditional Indian psychology has taken adiametrically opposite course. Subjective experience and intuition are givenprimacy over objective observations and measurements. In the same mannerthat Western psychology is committed to the deployment of techniques tomake valid and reliable objective observations, the Indian tradition hasdeveloped a wide variety of methods to sharpen the quality and reliability inner, subjective observations. These methods are many and vary acrossschools of thought. But at the core, they rest on a "particular combination for concentration and detachment, leading to an attentive, one would almostsay, 'objective', inner silence" (Cornelissen, 2001, p. 5).

Training opportunities for counselling skills are available through the universitysystem and through the private initiatives of voluntary organisations and human resource development firms. A wide variety of courses have become available over the last few years that range from full-time postgraduate degree programmes to certificates and diplomas. Postgraduate degrees areoffered by only a large number of university departments of psychology, education, and social work. Private organisations also offer postgraduate diplomas and certificates in specific branches of counselling. Certificate courses in counselling are also available through the distance education mode.

India has quite a large number of professional bodies and associations ofpsychology. The most well known are the Indian Association of ClinicalPsychologists, the Indian Psychological Association, the Indian Academy of Applied Psychologists, the National Academy of Psychology, and the IndianPsychoanalytical Society. Most of these associations publish their ownjournals (e.g.Indian Journal of Clinical Psychology, Journal of the IndianAssociation of Applied Psychology). They also hold annual conferences.

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Psychology in Indiahas been excessively dependent on Western psychology. Although significantresources were directed toward research, the relevance of counselling to theIndian social and cultural context does not seem to have been the focus ofthis research. The attempt seems to have been to adopt Western concepts with little or no consideration for "discovering" newapproaches and validating them for the Indian situation. India has not asyet defined the parameters for counsellor qualifications. An alarming trendseen as a result is that "counselling" is a term that is loosely used. In India, a counselling service could be offered by anyone at all. Quite often, well intentioned individuals and social service clubs who are "interested in helpingothers" assume the role of counsellors. In the school/college context, this is a responsibility often carried by the teacher or lecturer who is deputed to be the student welfare officer.

The nature and scope of counselling itself seems to remain poorly understood.Courses in rehabilitation, career guidance, marital problems, HIV/AIDS,school mental health, or life skills all fall under the rubric of "counselling".An evaluation of the organisational structure described above reveals thatgovernment-sponsored guidance bureaus have not been able to make muchheadway—the reasons cited being the paucity of funds and the lukewarmattitude towards counselling on the part of state educational authorities(Bhatnagar& Gupta, 1999). While organisational arrangements have providedfor structures (e.g. Guidance Bureaus at the State and Central levels)and positions (e.g. Vocational Guidance Officers), through which at leastsome form of counselling could be rendered, these cadres have fallen intodisuse. Although systems for service delivery have been set up, little hasbeen done to optimise their effective operation.The services of private organisational scale. Furthermore, these services are concentrated almost exclusivelyin the cities and most often target the higher economic status groups.The counselling needs of people from rural or less privileged backgroundsare poorly understood and most often left unaddressed. While an organizational structure for career counselling does exist in India, its scope seems tobe quite limited.

### WHERE DO COUNSELLING PSYCHOLOGISTS WORK?

The unique identity, values, and roles of counselling psychologists lendthemselves to a wide variety of work settings. Historically, counsellingpsychologists worked in college and university settings, business andindustry, and government agencies. A trend that started in the late 70sand has continued on through the 80s and into the 90s is the increase in the diversity of settings in which the counselling psychologist works (Fitzgerald &Osipow, 1986; Zimpfer, 1993). Thus, research has indicated that counselling psychologists have moved well beyond their historical roots into settings such as independent practice, communityhealth centers, general hospitals, mental hospitals, outpatient clinics, and medical schools (Watkins, Lopez, Campbell, &Himmel, 1986, ascited in Gelso&Fretz, 1992; Zimpfer, 1993).

This growth has been justified in a number of ways. Some have argued that counselling psychologists are better equipped than other mentalhealth professionals to work in a broad range of settings due to themultiplicity of tools that they have on hand (Meara, 1990). Othershave argued that counselling psychology's move into traditional mentalhealth settings provides the opportunity to make counselling psychology'scontribution to mental health more visible and better understood(Myers, 1982).

Does this expansion into mental health work settings suggest thatcounselling psychology is moving away from its roots? Sprinthall (1990)suggests that the move to more clinical settings which are embedded ina medical model may "eliminate both our uniqueness and independentprofessional identity." Again this struggle parallels that of women andethnic minorities. Can a woman work in a traditionally male occupationand do it as a woman would, or must she learn to he like a man?

Just as women are changing the structure of the workplace (Russell,1994) counselling psychologist'sentry into medical settings can changethe structure of those settings. For example, the most powerful way todeconstruct the medical model is from within. Remediation, prevention,education, and development happen across a wide variety ofsettings. Those counselling psychologists who choose to work in moremedically oriented settings can and undoubtedly are offering thoseclients an alternative form of treatment based upon the orientation andvalues of counselling psychology.

Of course, it cannot be denied that as is the case with any minorityoperating within a larger dominant society, there will he pressures upon the counselling psychologist to conform to the model of the dominant society. The only way to resist this pressure is through a strong sense of self-identity. It is through training programs that the professional identity of counselling students must support the development of a strong sense of the "counselling psychology self" so that counselling psychologistschoosing to enter medical settings have the power to maintain their identity within those settings.

Another concern related to the broadening of work settings arises outof the fact that counselling psychology programs are often housed infaculties (colleges) of education. Some college administrators haveraised some concern about the fact that many of the graduates of theseprograms are not working in traditional educational settings. The concernhere appears to be that such a change in work settings reflects amovement away from the

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educational focus of these institutions. As ithappens, counselling psychology is, in this context, exhibiting andpromoting an enhanced and expansive vision of education. Educationis a lifelong developmental process which happens in a wide variety ofsettings. As previously stated, counselling psychologists educationaland developmental role as a basic part of their role and identity,both of which are consistent with the mission of colleges ofeducation. Thus, as counselling psychologists increase the number ofwork settings in which they are employed, they are expanding the roleof education beyond traditional educational institutions. Indeed, counsellingpsychologists can he identified as pioneers in the field of education.

#### **INDIAN AND WESTERN PSYCHOLOGY**

Situated in the realms of theory and high philosophy, the salient features of two forms of psychological thoughtthat have emerged in India from within two entirely different philosophicorientations. On the ground, the Indian reality demands a psychology of counselling that is relevant, culturally validated, and dynamic enough toaccommodate the great variations that compose the Indian situation. Wehave at hand two great sources that could support this enterprise, namely,the traditional Indian and the Western approaches to psychology. A simplisticapproach would be to reject one in favour of the other. This mightbe an easier approach and less fraught with pitfalls. Such arejection would rob counselling psychology of the wisdom and experience of an entire body of knowledge. Itcan take a leaf out of the Eastern traditions and search for the golden mean in a spirit of equanimity. It is believed that the greatest opportunity that lies before us is to delve into these great traditions to discover a new way forward for counselling in India. Some of the key issues that surround this possibility are discussed below. The argument that Western psychology is materialistic to the point of reducing human beings to mere objects is perhaps true of the purest form of behaviorism and in that sense is a dated one. There have been revolutions within Western psychology that have critiqued this position and psychologyhas moved on to less mechanistic standpoints. The humanistic school, forexample, takes a holistic view of the human being and reinstates the humanindividual to a position of primacy. The fact remains, however, that Westernpsychology is strongly rooted in materialistic individualism. These leaningsmay help retain its relevance to the western context, but may diminish itsimportance to the more collectivistic contexts of the east.It appears to me, however, that the rigour and unbiased objectivity thatlogical positivism has brought into Western psychology is one of its salientstrengths. The fact that its epistemology is "outward looking", seeking toapproach knowledge using the tools of reasoning and experimentation doesnot make it wrong. In fact it is such an approach that provides the opportunity to separate fact from superstition. Having said this, it must be stated that when Western psychologists see theirs as the only approach and are dismissive of methods and systems that have emerged from non-Westerncontexts, difficulties begin to rise. It is vital that Western psychology recognizes that "materialist reductionism is a puritan view; it clears out superstition, but in the end it sterilizes and leaves one with a bare, severely diminished remnant of reality" (Cornelissen, 2001). Turning to the traditional Indian approach, it is important to understandthat the spirituality it describes is not intended to push the individual intoan "other worldly" framework. This approach describes away of

intended to push the individual intoan "other worldly" framework. This approach describes away of lifethatseamlessly combines the temporal and metaphysical, the material andspiritual. In fact traditional Indian psychology encourages a vigorous engagementwith life. It is important to note that these ideas are not merely emptyexhortations. Traditional Indian psychology offers a repertoire of practicaltechniques that facilitate the individual's journey through the stages of life.A critical weakness of traditional Indian psychology is that it is distantfrom the comprehension of the common man. Times have changed andtoday's life styles are dramatically different. A key challenge before the Indian psychologistis to bring these concepts into the grasp of Indians living in the hereand now. Failing this, the incorporation of concepts from Indian psychologyinto a contemporary counselling framework could be written off asbeing irrelevant to modern life. A further threat to the traditional positionis the myriad concepts and constructs that are put forth by the variousschools of thought and the complex interactions between them. These interrelationships

need to be articulated much more clearly. There also seems tobe a lack of consistency and precision in the interpretation of conceptsacross writers. Descriptions of the term "consciousness" (a concept centralto traditional Indian psychology) as a cognitive function, an emotion or astate of being by different writers illustrates this point. Further, some of the concepts of traditional Indian thought do not seem to be in synchrony withcontemporary findings. Ideas for example that the seat of the mind is betweentheSiras(head) andThalu(hard palate) or in the heart are essentially athrowback to a time when it was not necessary for conjecture to be supported yevidence. Ideas such as these must be re-examined and reinterpreted. There is an urgent need to develop a contemporary vocabulary for the expression of these ancient concepts. Restraint must be exercised whenclaims are made. Assertions, for example, that the first Indian civilisation is1,900 million years old (Thapar&Witzel, 2006) serve onlyto give cause for skepticism.

The opportunity that presents itself is not for the creation of an Indianor Western form of counselling. The danger here is to accord primacy to acertain concept simply because of the school to which it belongs. The threefactordescription of personality based on threegunas(traits), for example, has been used to develop the Vedic Personality Inventory (Wolf, 1998).Similarly, there is now a concerted effort to develop psychological instrumentsbased on concepts from traditional Indian psychology. If the motivationbehind the construction of



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these instruments does not go beyond thefact that they are just based on an Indian theory then nothing more hasbeen achieved than the addition of yet another set of tests to the vast numbersthat already exist. The task before us is not merely to raise the status of oneform of psychology by directing attention and resources toward it. Insteadthe urgent requirement is to work toward developing a form of counsellingthat draws from these different traditions with the final objective of beingrelevant in a complex and changing world.

#### **FUTURE TRENDS**

In thinking about the future, we need to consider the issue of how counsellingpsychologists might continue to offer uniquevalue to their clients. Specifically, we briefly identify three critical and inter-related areasthat we believe present questions about our future as an applied discipline. These are:

(1) The place of evidence in practice; (2) theplace of counselling psychology in an increasingly international market economy; and (3) how we add value to our clients. These are considered in turn.

1. Science and practice often end up indifferent worlds (Goldfried&Woolfe, 1996,1998). For those who have consistently advocated the importance of a reciprocal relationship, this is deeply regrettable. The increasing trend towards evidence-based, orevidence-informed, practice should, therefore, be a source of pleasure to a science based profession. However, it can become asource of regret and, at least when interpreted in an overly narrow way, lead to asense of uneasiness that the advancement of our science could be overtaken by '...the unthinking application of scientism' (Salkovskis, 2004).

The trend towards grounding practice in the available evidence is not a trend that canbe ignored. However, it is a trend that mustbe adapted and refined if evidence-basedpractice is going to be sensitive to different populations and contexts for delivery (Mace&Moorey, 2001).

We need as a profession to clarify wherecounselling psychology can add uniquevalue to the evidence/practice debate bybeing true to its past and responsive to thefuture.

2. In considering the impact of scientificevidence on our practice, now and in thefuture, and how this might relate to thesocial embeddedness of psychology as aprofession, we must acknowledge thatscience is a marketable product. It has an investment value to commercial sponsors who may have an interest in promoting one interpretation of science over another. Weare part of a system of production and consumption of professional services. Our individual objectives have to be considered within organisational contexts for the delivery of services and a systemic framework.

Using a systems framework goes beyondmaking individual objectives congruent withorganisational ones. Specifically, it requiresus to look not at the beliefs of individualsbut the effects ofthe system on ourclient's life chances. The interest is not somuch in what individual practitioners say,but how their actions form part of a wholewhich both enables and discriminatesagainst certain groups and also against thosewho refuse to conform to the dominantideology. From a systems perspective selfreflectionand personal development is notenough. Engagement with alternative modesof knowledge (including social action andthe wider world) needs to form part of ourrole.

As knowledge becomes increasinglyinternationalised, new players are offering'psychology-based' intervention packages inschools, health care, prisons, business and coaching. These commodities psychologyand offer supposed guaranteed results withwhich individual practitioners and established psychology services now compete. This development is seriously impacting the professionals. We are faced with two contradictory trends: rigidity by regulation through state monopoly of credentialing and flexibility in supply, at a time when emerging professions appear to offer similar services topsychologists without the costs of regulation.

For example, why would someone spendseveral years training to become a counsellingpsychologist when you can become a life coach after just five days and start offeringyour services to the public on this basis? Theresults of psychological research can easily betranslated into commercially packagedmanuals which by-pass the practitioner'straditional role of interpreter of researchinto practice. As a consequence of operatingin a knowledge-driven labour market, weneed to be clear where the added value liesfrom employing a psychologist as opposed toany other professional, including thosewhose competence derives from life experienceand limited training.

3. Where do we add value to out clients? Twoareas that might have particular relevance tounderstanding how a service-based professionmight add unique value, derive from search which looks at competitive advantage(Barney, 2001, using the ResourceBased View) and the Dynamic CapabilityView (Teece, Pisana&Shuen, 1997) which as particular value in considering corporatestrategy but can also be usefully applied to aprofession. Within these frameworks we can considered as a bundle of resources which represent the potential source of competitive advantage. That advantage isparticularly held where the resources we offer are valuable, rare, inimitable, and no substitutable(Bowman &Ambrosini, 2003).

#### **CONCLUSION**

Counselling psychology as a discipline and profession serves an importantrole in the broader discipline of psychology. Many social, political, and economic forces have been placed on the profession and as a result he

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profession has had to address its raison d'être (Talley, 1995). It iswith great certainty and pride that the conclusion is that counsellingpsychology has a strong and necessary role as well as a specific andunique identity. As a profession it has a methodology, a body of knowledge, and contribute's in very specific ways to the understanding ofhuman behavior. The basic tenets, values, and identity of counsellingpsychology provide a focus and orientation that is much needed tocounter the obsessive focus on what is wrong with individuals that moremedically oriented approaches provide. Counselling psychology insteadquestions what is right with the individual and problematic with the environment. It asks what kind of intervention is necessary for theperson-environment interaction to be more productive and satisfying?It is this focus on strengths and wellness that gives counselling psychologyan edge in understanding the social and political issues that individualsand society are struggling to address.

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